





Building the world leader in security video analytics

- Marcus Bäcklund-



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This is a translation of the Swedish version of the interim report. When in doubt, the Swedish wording prevails







1 April - 30 June 2022

- Net sales amounted to MSEK 31.9 (13.1)
- Work performed for own account amounted to MSEK 5.3 (2.8).
- Gross margin amounted to 83.4 percent (58.2).
- EBITDA amounted to MSEK 1.2 (-2.6).
- Result after tax amounted to MSEK -24.2 (-6.0).
- Cash liquidity at the end of the period was MSEK 30.4 (*) (47.5).
- Change in cashflow from previous quarter was -9.7 MSEK Q/Q
- FX-effect on sales was 6.3%
- MRR at the end of the quarter amounted to MSEK 5.5 (7.0) Q/Q

(*) Not including delayed customer payment of \$1.3 million from project related to the US Department of Treasury

1 January - 30 June 2022

- Net sales amounted to MSEK 61.9 (24.3)
- Work performed for own account amounted to MSEK 9.3 (6.8).
- Gross margin amounted to 80.3 percent (64.8).
- EBITDA amounted to MSEK -3.6 (-3.1).
- Result after tax amounted to MSEK -52.1 (-9.8).





A WORD FROM THE CEO

Irisity delivers growth, strengthened margins and improved profitability.

Irisity continues its growth journey with maintained investment pace and cost control. Our net sales increased 60% on an organic basis and by 144% to SEK 31.9 million (13.1) including acquisitions. The gross margin strengthened during the quarter to 83.4 percent (58.2), and the monthly recurring revenue (MRR) was SEK 5.5 million (7.0) Q/Q.

We turned to positive EBITDA, which amounted to SEK 1.2 million (-2.6) including extensive pilot installations. The net result was negative because of large amortization of goodwill and intangible assets after the acquisition of Agent Vi. In the event of a possible transition to IFRS, the amortization of goodwill will be reversed and put back against balanced profit in equity. The cash position and cash flow have been burdened by late customer payments.

International sales are showing strength, mainly in MEA and Southeast Asia. In the American markets and in Europe, during the period we have continued to strengthen our long-term pipeline in close cooperation with our global partners. In the Swedish market, primarily in the municipal segment, sales and MRR have been burdened by a lengthy supervisory process by the privacy authority, IMY regarding a West Swedish municipality's licensing of cameras with IRIS Anonymization. During this review, many customers in Sweden have temporarily

paused further rollout and in some cases terminated their contracts. We expect an outcome from IMY in line with previous decisions from the County Administrative Board in Västra Götaland County, stating that cameras with IRIS Anonymization are not subject to a permit in public places.

The integration with Agent Vi is proceeding according to plan and is expected to be completed by the fall. The organization at all levels and functions is fully integrated and works well together, the product integration is being finalized and will result in an integrated product launch in September.

We are increasing investments in the Education and Rail verticals through further development of the IRIS School Guard and IRIS Rail products. Global distribution and marketing continue with our partners, including a new agreement for the US school market with Google for IRIS School Guard through the Google Cloud Platform (GCP) Marketplace. Rollout with a couple of security companies is experiencing some delays as a result of these companies being acquired/integrated, return to full rollout rate is expected as soon as these processes are completed.

During the quarter, we have mitigated the effects of temporarily weaker sales in Sweden, through strong development in our other markets, we continue to build on our international presence and strength.

Gothenburg, 2022-08-12

Marcus Bäcklund







Sales and results, Group (kSEK)	April - June 2022	April - June 2021*	January - June 2022	January - June 2021*	January - December 2021*
Net sales	31,886	13,078	61,927	24,347	77,289
Work performed for own account	5,310	2,808	9,293	6,773	15,424
Other operating income	2,713	-91	3,106	17	339
EBITDA	1,240	-2,641	-3,572	-3,140	6,401
EBIT	-27,189	-6,129	-57,540	-9,988	-25,827
Operating margin %	neg	neg	neg	neg	neg
Result after financial items	-26,826	-6,168	-57,264	-10,072	-26,436
Result for the period	-24,216	-6,030	-52,122	-9,796	-23,935

^{*}Agent Vi was acquired 13th October 2021

Irisity in brief

Irisity is a leading provider of Al-powered video analytics solutions. We develop innovative software upgrading ordinary security cameras to intelligent detection devices, while safeguarding personal privacy. Irisity currently serve customers in more than 90 countries and has offices in Sweden, USA, Israel, Singapore, UAE and Mexico. We operate through a network of resellers, partners, security companies, and camera manufacturers globally

Products and services

Irisity's technology safeguards people and assets by detecting incidents in real time. This includes the detection of events such as intrusions, trespassing, flames, violence, falls, and unattended objects, as well as rapid search and analysis of recorded video, and extraction of statistical data. Irisity ensures ethical guarding without infringement on personal privacy by offering all functionality with patented real-time anonymization technology



Central Monitoring



Smart & Safe Cities



Rail & Transportation



Education & Public



Critical Infrastructure



Health & Elder Care



Construction



Custom Solutions







The ten major owners, 2022-06-30:

Shareholders	Number of shares	Ownership interest
Altshuler Shaham Trusts LTD*	6,411,370	16.7%
Avanza Pension	2,951,299	7.7%
Westergyllen AB	2,654,160	6.9%
Chalmers Innovation Seed Fund	2,444,634	6.4%
Handelsbanken Microcap Sverige	1,536,103	4.0%
State Street Bank and Trust	1,513,253	4.0%
Northen Trust Company, London branch	1,342,529	3.5%
Tin Ny Teknik	1,037,690	2.7%
Ulf Runmarker	900,000	2.4%
CBNY-Fiducian Tech Fd	640,370	1.7%
The ten major shareholders in total	21,431,408	56.0%
Others	16,870,920	44.0%
Total	38,302,328	100.0%

^{*}Paying agent of former Agent Vi shareholders

Number of shares

Irisity AB (publ) has 38,302,328 shares outstanding as of June 30, 2022.

Ownership

Irisity AB (publ), org. nr./Reg. No. 556705-4571 is a public company listed on Nasdaq First North Growth Market under the ticker IRIS. The shareholder overview describes the situation as of June 30, 2022, when 7,018 shareholders were registered.

Risk factors

The Company's key risk and uncertainty factors include operational risks as well as risks that relate to market and technology development, patents, competitors and future funding (such as risks related to securities, for example share price development, volatility and liquidity). Investors are urged to make their own assessments of each risk factor and their respective impact on the group's future potential. The above-mentioned risk factors are presented in no particular order and the list should not be regarded as exhaustive.

Incentive scheme

The AGM resolved to adopt a long-term incentive programme directed at senior executives and key individuals in Irisity. The rationale behind the incentive programme is, among other things, to contribute to higher motivation and commitment among the employees and to retain employees. In order to enable the incentive programme, the AGM also resolved on a directed issue of not more than 470,000 warrants. Based on the outstanding number of shares, Warrant programme 2022 will upon exercise of all 470,000 Warrants increase the share capital by a maximum of SEK 42,300 and a maximum dilution corresponding to approximately 1.23 percent.



Disclosure of significant events after the end of the period

No significant events after the end of the period.

Accounting policies

The interim financial report is prepared in accordance with the recommendations and statements from the Swedish Accounting Standards Board, as well as the Swedish Annual Accounts Act. The accounting policies applied in this interim report are the same as those used in the most recent annual report. The accounting policies applied are the same for the Group and for the Parent Company. Goodwill arising on the acquisition of Visionists AB is depreciated over 5 years. Goodwill arising on the acquisition of Agent Video Intelligence Ltd. is depreciated over 8 years.

The financial result and position of the Group and the Parent Company

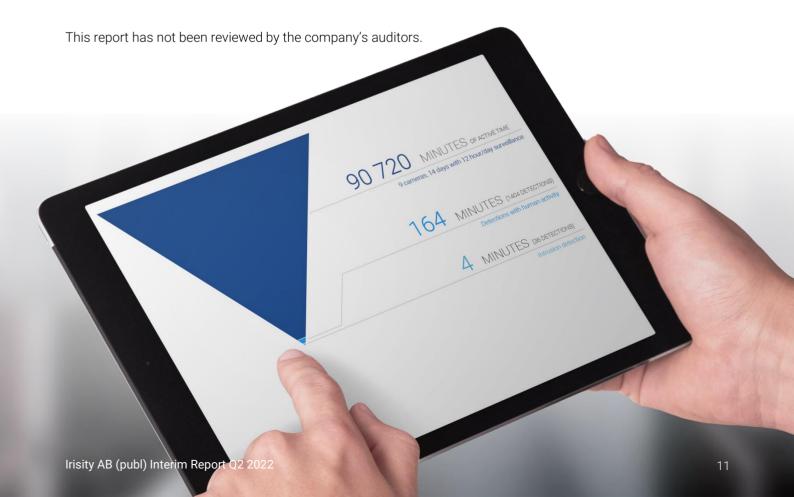
The financial result and position of the Group and the Parent Company in general is set out in the income statement and balance sheet below.

Related party transactions

No transaction with related parties which significantly affected the result or financial position of the Company took place during the period.

True and fair view

The Managing Board has mandated the CEO to publish the report. The Managing Board and the CEO confirm that this report provides a true and fair view of the Group's operations, position and performance, and describes material risks and uncertainties faced by the Group.









Net sales and result

The Group's net sales during the quarter amounted to MSEK 31.9 (13.1), and the work performed for own account amounted to MSEK 5.3 (2.8).

EBITDA amounted to MSEK 1.2 (-2.6) and the result after tax amounted to MSEK -24.2 (-6.0). Depreciation charges of MSEK -28.4 are for the most part related to goodwill arising on the acquisition of Visionists AB 2019, Agent Video Intelligence Ltd. 2021 and to amortizations attributable to capitalized development work.

During the quarter, the Group has continued to make investments of MSEK 5.3 in software development. The sales team has been expanded to cover a larger market. The development efforts have been focused on integrating and developing our systems to contain algorithms from each company and thus achieve an even more complete product.

Investments and financial position

The Group's cash flow from operating activities before changes in working capital amounted to MSEK 1.5 (-2.7) during the quarter. The cash flow from operating activities was MSEK -19.2 (-5.5) which is mostly attributed to late customer payments.

During the same period, the cash flow from investing activities amounted to MSEK -5.8 (-2.8) and relates to continued investment in intangible assets. From financing activities, the cash flow was MSEK -0.3 (-0.3).

The cash flow for the period amounted to MSEK -25.3 (-8.6).

The balance sheet total amounted to MSEK 923.8 (127.4) on June 30, 2022, with an 86.8 percent (84.9) solidity. The Groups's net debt amounted to MSEK -18.2 (-49.3), thus a positive net debt. The Parent Company has an overdraft facility up to MSEK 20 in total, which on the balance sheet date remained unused.

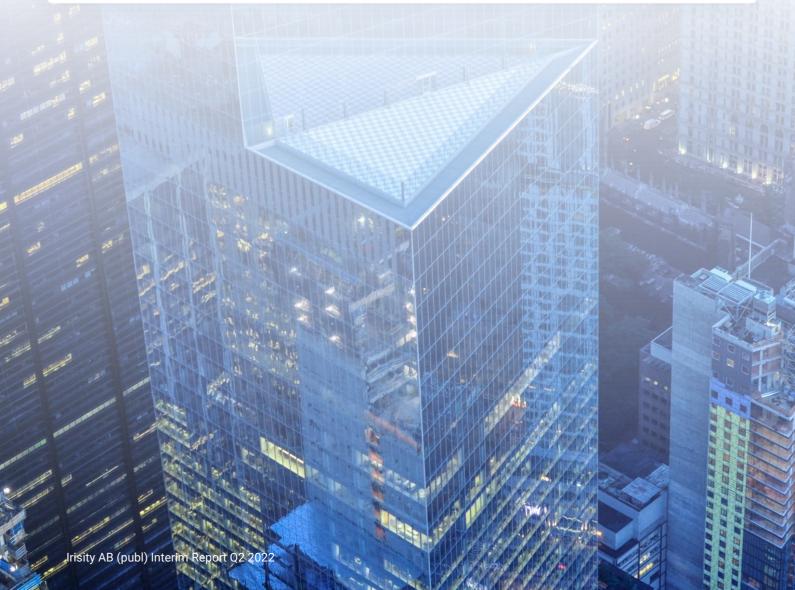
Staff and organization

At the end of the period, the company had 93 (49) full-time equivalent employees, 18 (8) of whom were women, distributed in Sweden, Israel, USA, UAE, Mexico and Singapore.





	April -	April -	January -	January -	January -
	June	June	June	June	December
THE GROUP'S INCOME STATEMENT (kSEK)	2022	2021	2022	2021	2021
Net sales	31,886	13,078	61,927	24,347	77,289
Work performed for own account	5,310	2,808	9,293	6,773	15,424
Other operating income	2,713	-91	3,106	17	339
Cost of sales	-5,300	-5,471	-12,195	-8,571	-21,748
Gross result	34,608	10,324	62,131	22,567	71,304
Other external charges	-7,969	-2,633	-15,875	-5,834	-15,270
Personnel costs	-25,399	-10,332	-49,828	-19,873	-49,633
Depreciation of tangible and intangible assets	-28,429	-3,488	-53,968	-6,849	-32,228
Operating results	-27,189	-6,129	-57,540	-9,988	-25,827
Interest income	428	0	428	0	C
Interest costs	-65	-39	-152	-83	-609
Result after financial items	-26,826	-6,168	-57,264	-10,072	-26,436
Income taxes	2,610	137	5,143	276	2,501
Net profit or loss for the period	-24,216	-6,030	-52,122	-9,796	-23,935
Basic earnings per share (SEK)	-0.63	-0.23	-1.36	-0.38	-0.62
Diluted earnings per share (SEK)	-0.63	-0.23	-1.36	-0.38	-0.62
Number of shares at the end of the period	38,302,328	25,840,904	38,302,328	25,840,904	38,302,328
Fully diluted shares outstanding	38,772,328	25,840,904	38,772,328	25,840,904	38,302,328
Weighted average number of shares	38,302,328	25.840.904	38.302.328	25.840.904	27,831,890





	30-Jun	30-Jun	31-Dec
THE GROUP'S BALANCE SHEET (kSEK)	2022	2021	2021
Assets			
Intangible fixed assets	454,601	45,922	424,907
Goodwill	328,079	13,343	310,865
Tangible fixed assets	2,670	1,646	2,869
Deferred tax assets	37,853	285	33,507
Total fixed assets	823,203	61,196	772,148
Accounts receivable	46,140	7,707	40,229
Other current assets	24,024	10,960	15,170
Cash and bank balances	30,428	47,527	71,341
Total current assets	100,592	66,194	126,740
Total assets	923,795	127,390	898,888
			_
Equity and liabilities			
Share capital	3,447	2,326	3,447
Other contributed capital	868,175	220,058	868,575
Other equity including result for the period	-69,362	-114,419	-109,981
Total equity	802,261	107,965	762,041
Long-term liabilities	11,719	553	8,568
Deferred tax liabilities	70,980	0	76,686
Short-term financial liabilities	553	1,218	1,174
Accounts payable	7,361	3,035	12,450
Other short-term liabilities	30,921	14,619	37,968
Total short-term liabilities	38,835	18,872	51,592
Total equity and liabilities	923,795	127,390	898,888
Pledged assets			
Business mortages	20,000	13,000	13,000
Pledged account	0	1,500	1,500
Total	20,000	14,500	14,500



THE GROUP'S CHANGES IN EQUITY (kSEK)

			Other equity	
		Other	including	
		contributed	result for the	
	Share capital	capital	period	Total
Opening balance equity 2021-01-01	2,326	220,058	-104,623	117,761
Transactions with owners:				
New share issue	243	125,442		125,685
Non-cash issue	879	523,798		524,677
Issuance cost		-723		-723
Exchange difference			18,577	18,577
Result for the period			-23,935	-23,935
Closing balance equity 2021-12-31	3,447	868,575	-109,981	762,041
Opening balance equity 2021-01-01	2,326	220,058	-104,623	117,761
Transactions with owners:				
New share issue				0
Result for the period			-9,796	-9,796
Closing balance equity 2021-06-30	2,326	220,058	-114,419	107,965
Opening balance equity 2022-01-01	3,447	868,575	-109,981	762,041
Transactions with owners:				0
New share issue		-400		-400
Exchange difference			92,741	92,741
Result for the period			-52,122	-52,122
Closing balance equity 2022-06-30	3,447	868,175	-69,362	802,260

	April - June	April - June	January - June	January - June	January - December
THE GROUP'S CASH FLOW STATEMENT (KSEK)	2022	2021	2022	2021	2021
Cash flow from operating activities before change in working					
capital	1,469	-2,667	-3,631	-3,544	5,176
Cash flow from operating activities	-19,240	-5,498	-29,988	-10,153	-27,444
Cash flow from investing activities	-5,765	-2,808	-10,304	-6,900	-90,159
Cash flow from financing activities	-314	-290	-621	-574	123,791
					_
Cash flow for the period	-25,319	-8,596	-40,913	-17,626	6,188
Cash and cash equivalents at the beginning of the period	55,747	56,122	71,341	65,153	65,153
Cash and cash equivalents at the end of the period	30,428	47,527	30,428	47,527	71,341



	April -	April -	January -	January -	January -
THE PARENT COMPANY'S INCOME STATEMENT	June	June	June	June	December
(kSEK)	2022	2021	2022	2021	2021
Net sales	9,042	13,237	22,546	24,712	53,807
Work performed for own account	3,264	3,519	7,638	8,199	18,016
Other operating income	4,021	3	4,407	112	307
Cost of sales	-3,558	-5,971	-9,565	-9,734	-22,397
Gross profit	12,769	10,788	25,026	23,288	49,733
Other external charges	-6,380	-4,403	-12,717	-9,145	-20,434
Personnel costs	-11,989	-8,736	-21,817	-16,911	-33,603
Depreciation of intangible assets	-3,357	-2,239	-5,211	-4,351	-9,127
Operating result	-8,958	-4,590	-14,719	-7,119	-13,430
Interest income	0	0	0	0	0
Interest costs	-18	-35	-46	-79	-134
Profit after financial items	-8,976	-4,625	-14,765	-7,198	-13,565
Group contributions received	0	0	0	0	4,602
Income taxes	0	0	0	0	-1
Net profit or loss for the period	-8,976	-4,625	-14,765	-7,198	-8,964





THE PARENT COMPANY'S BALANCE SHEET	June	June	December
(kSEK)	2022	2021	2021
Assets			
Intangible fixed assets	57,753	48,910	54,654
Tangible fixed assets	511	1,646	949
Financial fixed assets	630,501	29,494	630,501
Deferred tax assets	82	83	82
Total fixed assets	688,847	80,134	686,186
Accounts receivable	11,368	7,689	19,891
Receivables from Group companies	32,868	198	4,839
Other current assets	22,800	10,592	22,865
Cash and bank balances	24,532	46,018	65,205
Total current assets	91,567	64,497	112,801
Total assets	780,415	144,631	798,987
			_
Equity and liabilities			
Restricted equity	61,622	50,748	57,761
Non-restricted equity	690,041	68,206	709,066
Total equity	751,663	118,955	766,827
Long-term liabilities	0	553	0
Short-term financial liabilities	553	1,218	1,174
Accounts payable	4,867	2,996	4,389
Liabilities to group companies	4,516	7,941	9,723
Other short-term liabilities	18,816	12,968	16,873
Total current liabilities	28,752	25,123	32,159
Total equity and liabilities	780,415	144,631	798,987
Pledged assets			
Business mortages	20,000	13,000	13,000
Pledged account	0	1,500	1,500
Total	20,000	14,500	14,500
Contingent liabilities	None	None	None



THE PARENT COMPANY'S CHANGES IN EQUITY (kSEK)

		Fund for	Share			
		development	premium		Result for the	
	Share capital	costs	reserve	earnings	period	Total
Opening balance equity 2021-01-01	2,326	43,704	220,058	-125,677	-14,258	126,153
Change in fund for development costs		10,610		-10,610		0
New share issue	243		125,442			125,685
Non-cash issue	878		523,798			524,676
Issuance cost			-723			-723
Transfer of previous year's result				-14,258	14,258	0
Result for the period					-8,964	-8,964
Closing balance equity 2021-12-31	3,447	54,314	868,575	-150,545	-8,964	766,827
Opening balance equity 2021-01-01	2,326	43,704	220,058	-125,677	-14,258	126,153
Change in fund for development costs		4,718				4,718
Transfer of previous year's result				-14,258	14,258	0
Result for the period					-7,198	-7,198
Closing balance equity 2021-06-30	2,326	48,422	220,058	-139,935	-7,198	123,673
Opening balance equity 2022-01-01	3,447	54,314	868,575	-150,545	-8,964	766,827
Change in fund for development costs		3,861		-3,861		0
Issuance cost			-400			-400
Transfer of previous years's result				-8,964	8,964	0
Result for the period					-14,765	-14,765
Closing balance equity 2022-06-30	3,447	58,175	868,175	-163,370	-14,765	751,662

The share capital consists of 38,302,328 shares, each with a quota value of SEK 0.09.

	April -	April -	January -	January -	January -
THE PARENT COMPANY'S CASH FLOW	June	June	June	June	December
STATEMENT (kSEK)	2022	2021	2022	2021	2021
Cash flow from operating activities before change in					
working capital	-5,622	-2,449	-9,616	-2,793	-4,319
Cash flow from operating activities	-13,793	-5,104	-32,180	-9,491	-30,496
Cash flow from investing activities	-3,264	-3,518	-7,873	-8,325	-92,497
Cash flow from financing activities	-314	-290	-621	-574	123,791
Cash flow for the period	-17,371	-8,912	-40,674	-18,390	798
Cash and cash equivalents at the beginning of the period	41,902	54,930	65,205	64,408	64,408
Cash and cash equivalents at the end of the period	24,532	46,018	24,532	46,018	65,205







Irisity Sustainability - Smart @ Heart

We create safe cities, safe working environments – protecting assets and people by delivering sustainable solutions through products, services and operations.

We cultivate a corporate culture based on freedom and responsibility, a positive people culture with fairness and equality and gender balance.

We want to inspire and drive change, with the ambition to enable the security industry and society to change making the most out of intelligent technology.

Technology in service of mankind, enabling ethical use of advanced video analytics solutions, making the most out of intelligent technology, while preserving integrity, equality and freedom.









OPERATING RESULTS

Profit or loss before financial items.

OPERATING MARGIN (PERCENT)

Operating result divided by net turnover (since the operating margin is calculated in accordance with the definition of net turnover in the Annual Accounts Act, work performed for own account is not included in the margin calculation).

SOLIDITY (PERCENT)

Adjusted equity capital in relation to the balance sheet total, expressed in percent.

BALANCE SHEET TOTAL

The total of assets or the total of debts and equity.

NET DEBT

Interest-bearing liabilities less interest-bearing assets and liquid assets.

NUMBER OF SHARES (ST)

The number of outstanding shares at the end of the period.

RESULT PER SHARE (SEK)

The result after taxes for the period divided by the number of shares.

THE OBJECT

The object refers to the physical location where a client has installed Irisity's surveillance solution. A municipality may for instance use the system in a number of schools. Each school would then be considered a separate object.

MRR

Monthly recurring revenue.

R&D

Research and Development.

PAYMENT MODEL

Depending on their needs, the company's customers can choose between the following payment models:

- Licensing the customer pays a continuous fee for the service
- One-time purchase the customer purchases a version of a specific algorithm of the software
- Support subscription the customer pays a continuous support fee in respect of the service connected to the licenses.

ADJUSTED EBITDA

EBITDA adjusted for items affecting comparability.







Publication dates for interim reports

2022-11-11 Interim report 3

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This information is information that Irisity AB is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact person set out above, at 08:00 CET on August 12, 2022.



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